

**PERSONAL
INFORMATION**

Surname(s) / First name(s)	TSOUKALIDIS IOANNIS
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Nationality	Greek
Date of birth	3/7/1969

WORK EXPERIENCE

- | | |
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| • Dates (from - to) | 2013-today |
| • Name and address of employer | Support Structure for Organisations of Social Economy and Entrepreneurship |
| • Type of business or sector | Private |
| • Occupation or position held | General Director |
| • Main activities and responsibilities | <ul style="list-style-type: none">• Information, coaching and mentoring to create social enterprises and social economy initiatives• Counseling in Social Entrepreneurship• Education and training of members of social enterprises and social economy initiatives• Incubator Services of social enterprises and social economy initiatives• Development of new services and products of social enterprises and social economy initiatives |

- Services to support for new social entrepreneurs
- Services for the management and operation social enterprises and social economy initiatives
- Services for the management of transnational cooperation for social enterprises and social economy initiatives
- Networking locally and establishing of clusters of social enterprises and social economy initiatives
- Providing Information to the social economy executives for financial assistance mechanisms and financial tools to support the social entrepreneurship
- Support the education, training and counseling to overcome unemployment and promote best practices of social entrepreneurship at local and regional level
- Development and promotion of social enterprises and social economy initiatives,
- Lead to the planning and implementation of development programs of social entrepreneurship
- Lead to policy proposals for the development of social enterprises and social economy initiatives

• Dates (from - to) **2000-today**

• Type of business or sector Trading

• Occupation or position held **Director**

• Main activities and responsibilities **Member of the board of Various trading companies in Middle East, Switzerland and Cyprus**

- Dates (from - to) **1995-today**

- Name and address of employer Self-employed
- Type of business or sector Services
- Occupation or position held **Consultant**
- Main activities and responsibilities EU Co-funded projects Management
Indicative list of projects in which I had been acting from the position of the Coordinator or the Project Manager:
 - Leased Lines Network in Rural Area of Philippi - Project Manager (1995-1996)
 - Leader II Initiative – Coordinator for Private and Public Project Proposals (1996-1998)
 - ETERPS/Ministry of Environment and Public Works – Manager for the Philippi Project (1998)
 - Now/EuroVerde – Coordinator for Municipality of Philippi (1998)
 - EPTA Project / Ministry of Internal Affairs – Coordinator for Municipality of Philippi (1998)
 - 3rd Community Framework / Local Initiative for Employment – Coordinator (2003-2006)
 - 3rd Community Framework / Infrastructure investments in Philippi – Project Team Coordinator (2003-2006)
 - Leader+ Initiative – Coordinator of Private Project Proposals (2004)
 - Connected Cities / Interreg IIIC – Coordinator for Municipality of Philippi (2004-2006)
 - Socrates/Gruntvig-2 – Coordinator for Municipality of Philippi (2004-2006)
 - Interreg IIIB/MEDOCC / Progeco – Coordinator for Municipality of Philippi (2005-2006)

- Ministry of National Education and Religions/Environmental School of Philippi - Project Manager (2005-2006)
- FP6 / InMosion - Coordinator for Municipality of Philippi (2006)
- 18 ESF projects for employment – Coordinator for Kavala development SA (2006-2009)
- Innovative Development Plans/Global Grants – Project Coordinator for Kavala Development SA (2007)
- Leader+ Initiative – Coordinator for Kavalas Development SA in transnational cooperation projects (2008-2009)

Currently (2014) Implementing:

- ETCP “Greece-Bulgaria 2007-2013” – SATCA as Project Manager
- ETCP “Greece-Bulgaria 2007-2013” – JEFMAN as Project Manager
- ETCP “Greece-Bulgaria 2007-2013” – WAMI as Project Manager
- ETCP “Greece-Bulgaria 2007-2013” – ECOCAMPS as Consultant
- ETCP “Greece-Bulgaria 2007-2013” – IG-BTP as subcontractor for technical Assistance
- NSRF GR / Municipality of Thassos - Technical Assistant / Monitoring
- ETCP “Greece-Bulgaria 2007-2013” – BEHEALTH as subcontractor
- RDP 2007-2013 Leader - TNC ENERDECA as subcontractor
- ETCP “Black Sea Basin 2007-2013” – WASTEnet as subcontractor for External Expertise Consultancy
- ETCP “Black Sea Basin 2007-2013” – LIMEN as subcontractor for External Services (Management Support and Publicity actions)
- ETCP “Black Sea Basin 2007-2013” – BSBEEP as subcontractor for publicity actions
- South East Europe 2007-2013 – InTourAct as subcontractor for organisation of exhibition if the project results
- EC DG Humanitarian Aid and Civil Protection – ECHO –

ACHELOUS project – subcontractor for project implementation (measuring and data collection)

- Konstinbrod Municipality (Bulgaria) – Cross-border project “Improvement of the Social Inclusion of youngsters in danger (funded by the Bulgarian NSFR 2007-2013) - Coordinator of the Greek side
- Greek NSRF 2007-2013 – SOCENTRE (Structure for the Development of Social Entrepreneurship) as Beneficiary of 2 - years Research in the Social Entrepreneurship in North Greece
- Kavala Development SA – as Coordinator of Structural Adaption of Local Enterprises in the era of Crisis (funded by Greek NSRF 2007-2013)
- Kavala Development SA – as Coordinator of the Evaluation of the Municipal Services and Administration of the Municipality of NESTOS in Kavala District
- KOISPE Kavala (Social Cooperative of the psychic sector) – as development consultant and advisor
- 19 Social Cooperative Enterprises in North Greece - as development consultant and advisor

<ul style="list-style-type: none"> • Dates (from - to) 	2006-2011
<ul style="list-style-type: none"> • Name and address of employer 	Kavala Development SA
<ul style="list-style-type: none"> • Type of business or sector 	Services
<ul style="list-style-type: none"> • Occupation or position held 	Executive
<ul style="list-style-type: none"> • Main activities and responsibilities 	EU co-funded projects Management (18 projects co-funded by ESF)
<ul style="list-style-type: none"> • Main activities and responsibilities 	EU co-funded projects Management

- Dates (from - to) **2001-2002**

- Type of business **ICT**
- Occupation or position held **Teacher**
- Main activities and responsibilities Teaching ICT for ECDL, ECDL Advanced, MOUS

- Dates (from - to) **1999**
- Name and address of employer **BELVIA SA**
- Type of business or sector Textiles – Clothing
- Occupation or position held **Consultant**
- Main activities and responsibilities Incorporating Innovating Procedures

- Dates (from - to) **1999**
- Name and address of employer **EUROPA Ltd**
- Type of business or sector Marbles and Granites Trading Company
- Occupation or position held **Shareholder 33%**
- Main activities and responsibilities Exports

- Dates (from - to) **1998-2000**
- Name and address of employer **SYMBOLI SA**

- Type of business or sector Energy Works
- Occupation or position Shareholder 25%
 - Main activities Renewable Energy Sources
 - Dates (from - to) **1995-1998 and 2003-2006**
- Name and address of employer **Municipality of Philippi**
 - Type of business or sector Local Authorities
 - Occupation or position held **Consultant to the Mayor**
 - Main activities and responsibilities Software Management
EU co-funded projects Management
 - Dates (from - to) **1993-1996**
- Name and address of employer Self-Employed
 - Type of business or sector **ICT**
 - Occupation or position held **Software Developer – Algorithms Construction**
 - Main activities and responsibilities Software incorporating optimization techniques in Animals Feeding
Software
 - Dates (from - to) **1992-1997**
- Name and address of employer Self-Employed

- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

Education**Teacher**

Teaching Mathematics, Physics, Chemistry for Lyceum Students, ICT

EDUCATION AND TRAINING

- Dates (from - to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

2007-2011**University of Leicester – School of Management**

MBA, Total Quality Management

MBA Quality Management

- Dates (from - to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

1987-1992**University of Patras – Faculty of Physics**

Physics, Chaotic Dynamics, Classical and Quantum Chaos, Numerical Analysis and Mathematical Physics, Simulations of extremely sensitive experiments

Physician

PERSONAL SKILLS

Mother tongue(s)	Greek									
Other language(s)										
European level (*)	Listening		Reading		Spoken interaction		Spoken production		Writing	
English	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
German	B2	Independent user	B2	Independent user	B1	Independent user	B1	Independent user	B1	Independent user

SOCIAL SKILLS AND COMPETENCES

COMMUNICATING, ANALYZING SITUATIONS, COOPERATIVE AND RESPECTFUL FOR PEOPLE’S WORK

ORGANISATIONAL SKILLS AND COMPETENCES

GOOD MANAGEMENT SKILLS,
INCORPORATING INNOVATIONS IN MANAGEMENT
KEEN IN CONTINUES IMPROVEMENT AND CHANGES
CONCERNED ON CORPORATE CULTURE

TECHNICAL SKILLS AND COMPETENCES

SINCE 2003 MEMBER OF EPY (HELLENIC SOCIETY OF COMPUTER AND INFORMATION SCIENTISTS).
ALGORITHMS CREATOR

OTHER SKILLS AND COMPETENCES

GOOD IN NEGOTIATIONS, COOPERATIVE, INSPIRING

DRIVING LICENCE

YES for Vehicles until 3,500KG and 1+8 persons